

**Department of Management**  
**Degree Plan for B.A. in Business Administration (Revised, January 2017)**  
**Minimum No. of Credits for Graduation = 130**

<b>University Requirements = 21 Credits</b>				
Course Code	Course Title	No. of Credits	Pre-Requisite/s	Co-Requisite/s
ARAB100	Arabic Language I	3		
ARAB101	Arabic Language II	3	ARAB100	
COMP101/L	Computer Skills	3	COMP-B, MATH001	COMP101L
HIST150	Islamic Civilization	3	UNLS001, LIFE001	
ENGL150	English Language I	3		
ENGL152	English Language II	3	ENGL150	
ENGL155	Communication Skills	3	ENGL152	
<b>University Electives = 6 Credits</b>				
To be chosen from available courses offered by all Colleges in the University other than those offered by the College of Economics, Management and Information Systems				
<b>College Requirements = 37 Credits</b>				
Course Code	Course Title	No. of Credits	Pre-Requisite/s	Co-Requisite/s
ACCT101	Introduction to Accounting	3		
BUSI101	Introduction to Business	3		
ECON101	Introduction to Economics	3		
MNGT101	Introduction to Management	3		
MRKT101	Introduction to Marketing	3		
STAT101/L	Introduction to Statistics	4		STAT101L
BUSI102	Business Law in Oman	3		
MATH116/L	Pre-Calculus	4		MATH116L
INFS141/L	Introduction to Computers in Business	3		INFS141L
MNGT201	Administration and Business Systems in Oman	3	MNGT101, BUSI 101	
BUSI205	Technical Writing for Business	2	BUSI101, ENGL150	
MNGT303	Entrepreneurship	3	BUSI101	
<b>College Electives = 6 Credits</b>				
Two (2) courses to be chosen from the List of College Electives specified for Business Administration Major				



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**Department Requirements = 54 credits**

Course Code	Course Title	No. of Credits	Pre-Requisite/s	Co-Requisite/s
MNGT102	Organizational Behavior	3		
MRKT102	Marketing Management	3	MRKT101	
MNGT103	Human Resources Management	3	MNGT101	
ECON103	Principles of Macro Economics	3	ECON101	
FINA201	Business Finance	3	ACCT101	
FINA202	Principles of Investment	3	FINA201	
BUSI203	Business Environment and Business Policies	3	BUSI101	
MNGT203	Management and Technology	3	MNGT101	
MNGT204	Introduction to Operations Management	3	MNGT101, ECON101	
MNGT322	Management of Services and Professionals	3	MNGT102	
MNGT323	Managerial Decision Modeling	3	MATH116/L, MNGT204	
MNGT324	Organizational Development and Change	3	MNGT102	
MNGT401	Research Methods in Organizations	3	STAT101/L	
MNGT420	Project Analysis and Management	3	FINA201	
MNGT421	Organizational Theory	3	MNGT102	
MNGT422	Global Business Strategy	3	BUSI203	
MNGT423	Small and Family Business Management	3	MNGT303	
MNGT450	Internship in Management	3	Should have completed a minimum of 90 credit hours	

**Department Electives = 6 Credits**

**Two (2) courses to be chosen from the following courses**

Course Code	Course Title	No. of Credits	Pre-Requisite/s	Co-Requisite/s
MNGT202	International Business Management	3	MNGT101, BUSI101	
MRKT202	Consumer Behavior	3	MRKT101	
BUSI202	E-Commerce	3	MRKT 101, BUSI101	
MRKT321	Services Marketing	3	MRKT101	
BUSI201	International Business Law	3	BUSI101, BUSI102	



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